

ARENA

Arena Green Power S.L.
Arena New Technologies S.L.
Arena Power S.L.

ARENA Group Outlook 2021

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**We move towards becoming a leader Independent
Power Producer of Renewable Energy along
Europe**

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Overview

- **Turnkey Development Services** started in 2018, accumulating 2.264 MW of projects under development in Spain with high success rate for First in Class Clients
- Development of **Proprietary Projects** started in 2019: 519 MW sold, 220 MW with connection, 441 MW expecting IVA
- Extensive knowledge of the Electrical Grids of Transport and Distribution, including capacity evaluation and regulation. IUN for several Nodes
- Turnover of 3,4 M€ in 2020. Expected turnover of **30,3 M€ in 2021**



Development Services

- Projects currently under development services with key Clients **exceeding 2,200 MW**
- **Recurrent income** in the next 3 years obtained from existing contracts
- **Secured contracts for over 30 m€**
- **New contracts** under negotiation
- **Internal funding** to operate Development Services Business Line



Proprietary Projects

- Proprietary Renewable Energy projects from origination to RtB status
- **519 MW** Solar PV in RdT sold to Enel in February 2021
- **Existing Portfolio** comprises:
 - **220 MW** Solar PV in RdD with connection | **441 MW** Solar PV in RdT expecting IVA
- **New Portfolio** under development: **1.000 MW** Solar PV in RdD
- **Internal funding** to operate Proprietary Projects Business Line



Behind the Wheel

- Multidisciplinary **team of 20 people** located in Madrid and Seville
- **Combined expertise** in Project Development, Financing, EPC and Operation
- Management team with **20+ years of international experience** in key positions of Solar PV, CSP, Wind, H2, Biofuels, Combined Cycle and Cogeneration Projects
- **In house capacity** for land searching, feasibility analysis, interconnection and permitting

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Strategic Partnerships

- **Framework agreements** with experienced companies to provide support and consistency
 - **ATA Renewables** for engineering and technical support
 - **CMS Albiñana & Suarez de Lezo** for interconnection procedures, regulation and legal support
 - **Garrido Abogados** for commercial and tax support



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Our Future

- **Turnkey Development Services** target portfolio **over 5 GW** within the next 4 years
- Development of **Proprietary Projects** targeting **1.000 MW of new applications** for new Regulation
- Multi-technology: **Solar PV, Wind, H2 and BESS**
- International expansion in the mid-term

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Expansión

1986 | 2021

35

ANIVERSARIO

Lunes 8 de marzo de 2021 | 2€ | Año XXXV | nº 10.520 | Primera Edición

www.expansion.com

HOY

MENSUAL DE FONDOS Y PENSIONES

■ Febrero, el mejor mes en 3 años

■ Los fondos superventas de 2021

P1 a 16

Santander ahorra 2.000 millones en el pago de pensiones a sus jubilados P2 y 13

Inditex bajó las ventas un 25% en 2020, según los analistas P8



HOY Expansión Start Up
Más de 1.000 empleos para trabajar en una 'start up'



OPINIÓN Por Tom Burns
Gastar hoy, pagar mañana P31

Ofensiva de Endesa en energías renovables

Adquiere una cartera de 11 proyectos fotovoltaicos en España a Arena Power

La primera eléctrica española por número de clientes quiere jugar fuerte en el mercado de las energías renovables. Endesa, a través su filial Enel Green Power, ha adqui-

rido una cartera de 11 proyectos fotovoltaicos en España a Arena Power. Esta compra es la segunda que realiza en renovables y está valorada en 350 millones. P3/LA LLAVE

■ La eléctrica impulsa su presencia en las energías fotovoltaicas y mete presión a Iberdrola y Naturgy

Dominion proyecta sacar a Bolsa su negocio renovable P11

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